

## Agenda

### XI Annual Conference on Government Procurement in the Americas

October 28-30, 2015  
Santo Domingo, Dominican Republic

#### Public Session, Day 1

Wednesday, October 28th 2015

8:00 -9:00 a.m.	<b>Registro de participantes</b>
9:00 -9:40 a.m.	<b>Apertura Oficial</b>
Yokasta Guzmán	<i>Public Procurement, Director General, Dominican Republic</i>
Araceli Azuara	<i>OAS Representative in the Dominican Republic</i>
Flora Montealegre Painter	<i>IDB Representative in the Dominican Republic</i>
Ambassador Steve Côté	<i>Canadian Ambassador to the Dominican Republic</i>
Ambassador Park Dong-Sil	<i>South Korea Ambassador to the Dominican Republic</i>
	<i>Dominican Transactional Procurement Portal Presentation</i>
Lic. Danilo Medina Sánchez	<b>President of the Dominican Republic.</b>
9:40 – 10:00 a.m.	<b>Break</b>
<b>PLENARY</b>	
10:00 -11:15 a.m.	<b>Can public procurement contribute to the achievement of national development objectives?</b>
Steven Griner, Technical Secretariat, INGP	<i>Moderator</i>
James Filpi-Associate Administrator for promoting small business - Commercial Law Development Program	<i>American Public Procurement Model: Advantages, Challenges, and Opportunities. (20 min)</i>
Alejandro Luna, Public Procurement Policy Unit, Mexico	<i>Links between public procurement and other public policies. The case of Mexico.(20 min)</i>
Dra. Yokasta Guzmán S. Public Procurement Director R.D.	<i>The role of public procurement in a social and democratic state (20 min)</i>
	<i>Q &amp; A (10 min)</i>
11:15– 11:30 a.m.	<b>Coffee Break</b>

Wednesday, October 28th 2015

Simultaneous Sessions Lounge A	
11:30 a.m. – 12:45 p.m.	
<b>Ben Petrazzini, IDRC</b>	<i>Moderator</i>
<b>Sylvia Aguilar, Internacional Expert, CEGESTI</b>	<i>SMEs and Sustainable Public Procurement (20 min)</i>
<b>Josefa Salas, International Expert, Páginas Verdes</b>	<i>Measuring the impact and progress of sustainable public procurement in LAC (20 min)</i>
<b>Marina Ruete and Liesbeth Casier, International Experts, IISD</b>	<i>Presentation of the Handbook for the implementation of sustainable public procurement (20 min)</i>
	<i>Q &amp; A (10 min)</i>

Sesiones Simultáneas América Lounge D	
11:30 a.m. – 12:45 p.m.	<b>Can public procurement be used to promote local development? Family agriculture, women and MSMEs.</b>
<b>Ingrid Figueroa Santamaría, Director of CENPROMYPE, El Salvador</b>	<b>Moderador (10 min)</b>
<b>Gabriel Schneider, Consultant</b>	<b>Public procurement as a tool for local economic development. (20 min)</b>
<b>Santiago Jure, Director, DNCP de Paraguay</b>	<b>Country Experience - Paraguay (20 minutes)</b>
<b>Ana María Vieira, Consultora Internacional</b>	<b>Country Experience - Brasil (20 minutes)</b>
	<i>Q &amp; A (10 min)</i>

12:45 – 2:00 p.m.	<b>Lunch Break</b>
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Lounge A Simultaneous	
2:00 – 3:30 p.m.	<b>What are we measuring on public procurement in Latin America</b>
<b>Mariana López Fernández, Procurement Division, IDB</b>	<i>Moderator (5 min)</i>
<b>Alicia Alonso, General Coordinator ACCE, Uruguay</b>	<i>Presentation of the results of the Report of the Working Group on Indicators on Public Procurement (20 min)</i>
<b>Fabián Quirós, General Director of Asset Management and Government Contracts, Costa Rica</b>	<i>Measuring savings in public procurement in Costa Rica (20 min)</i>
<b>Miguel Gandour, International Expert, Gandour Consultores</b>	<i>Measuring transaction costs in public procurement (20 min)</i>
	<i>Q &amp; A (10 min)</i>

Wednesday, October 28th 2015

Lounge America D Simultaneous	
2:00 – 3:30 p.m.	<b>What is the role of public-private partnerships in the procurement of large and complex projects?</b>
<b>Belinda Pérez, Senior Fiscal Specialist, BID Dominican Republic</b>	<i>Moderator</i>
<b>Enrique Moreno, International Expert, Spain</b>	<i>Public Procurement and PPSTBD (20 min)</i>
<b>Gonzalo Suárez Beltrán, International Expert</b>	<i>Private initiatives in PPPs in Latin America. A new way to link private capital to public infrastructure: a legal perspective (20 min)</i>
<b>Carlos Bonelly, International Expert</b>	<i>(20 min)</i>
	<i>Q &amp; A (10 min)</i>

3:30 – 3:45 p.m.	<b>Break- plenary session</b>
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Plenary	
3:45 - 5:15 p.m.	<b>What are the key factors for public procurement reform in the Caribbean?</b>
<b>Cheryl Mathurin, Public Procurement Coordinator, St. Lucia</b>	<i>Moderator</i>
<b>Leslie Harper, Modernization of the State Specialist, IDB</b>	<i>The Caribbean approach to public procurement reform (15 minutes)</i>
<b>Francis Burnett, Head of OECS Medicine Procurement</b>	<i>The case of pharmaceutical acquisition in the Eastern Caribbean (20 minutes)</i>
<b>Cecile Maragh, Government Procurement Director, Jamaica</b>	<i>Public procurement reform initiative in Jamaica: economic benefits (15 minutes)</i>
<b>Berkley Wickham, Chairman National Procurement and Tender Administration Board, Guyana</b>	<i>Public procurement reform in Guyana: current situation and the road ahead (15 minutes)</i>
	<i>Q &amp; A (10 minutes)</i>

**Closing of the first day, public sessions – XI Annual Conference of the INGP**

Segundo día -Sesiones Públicas

Thursday, October 29th 2015

Plenary

8:30 -10:00 a.m.

**How effective are the measures to fight corruption in public procurement?**

Javier Cabreja, Citizen Participation

Moderator (5 min)

Stephane Straub,

Political Economy of Corruption in Public Procurement (20 min)

Toulouse School of Economics

María Asunción Sanmartín, Responsible for  
the Procurement resource Section, Public  
Procurement Observatory, Spain

Spain: New strategies to promote integrity in public procurement (20 min)

Magali Rojas,

"Reform of Government Procurement and mechanisms to fight corruption" –  
Country Experience - Perú (20 min)

President, OSCE, Perú

Manfredo Marroquí, Responsible, IT

Fighting impunity (20 min)

Guatemala for Central American countries

Q & A (10 min)

10:00 -10:30 a.m.

Coffee Break

Lounge A Simultaneous

10:30 – 11:45 a.m.

**What is the role of open data in government procurement?**

Ana Cristina Calderón, Senior Public  
Procurement Modernization Consultant, IDB

Moderator (5 minutes)

Juan Pane, International Expert

Conceptual framework of open data (15 min)

Cristian Guiñez, International Expert

Open data in public procurement (15 min)

Jorge Beltrán, International Expert

The challenges in the implementation of open data in public procurement (20 min)

Trinidad Inostroza, Chilecompra Director

Experience – Chile (20 min)

Q & A (10 min)

Lounge American D Simultaneous

10:15 – 11:45 a.m.

**Social mechanisms of participation in public procurement**

Luis Castro Agis, Manager, General Services  
Agency, Puerto Rico TBC

Moderator (5 min)

Luis Henry Molina, Vice-Minister of the  
Presidency, Dominican Republic

Civil society and oversight committees - Country Experience – Dominican Republic (20 min)

Rodrigo Echecopar, Sub-Director of  
Ciudadano Inteligente, Chile

Citizen audits - Chile. (20 min)

Edelmira de Molina,

Experience - El Salvador (20 min)

UNAC Chief, El Salvador TBD

Q & A (10 min)

Wednesday, October 28th 2015

Bloque en plenarias	
11:45 a.m. – 1:15 p.m.	<b>Is e-procurement an essential mechanism for modernization and innovation of public procurement?</b>
Daniel Sánchez, Senior Consultant, IDB	Moderator (5 min)
Richard Hudson, ICGFM	Change Management in complex e-procurement implementations (20 min)
Juan Ferreiro, Secretary of Institutional Strengthening, Cordoba, Argentina	Country Experience – Cordoba, Argentina (15 min)
Jhonattan Toribio, Technology Director	Country Experience – Dominican Republic (15 min)
Jorge Acosta, General Secretary, General Agency on Government Procurement, Panama	Experience – Panama (15 min)
	Q & A (10 min)

1:15 - 2:30 p.m.	<b>Lunch</b>
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2:30 – 4:00 p.m.	<b>What is the true value of money?</b>
Willy Bendix, Senior Procurement Specialist in Dominican Republic, IDB	Moderator
Jaime Aristy Escuder, PhD Professor, Pontificia Universidad Católica Madre y Maestra	Intangibles on public procurement. (20 min)
Nicolas Penagos, Business deputy director, Colombia Compra Eficiente	Experience - Colombia (20 min)
Javier Dávila, Senior Procurement Specialist, IDB	Value for money in public procurement (20 min)
Bruno Quick, Public Policy Director, SEBRAE	TBD (20 minutos)
	Q & A (10 min)

4:00 – 4:45 p.m.	<b>2015 INGP Awards</b>
Javier Dávila, IDB	Presentation of the INGP Awards
Steven Griner, OAS	"Innovation in Government Procurement" Award
Roberto Laguado, IDB	"Leadership in Public Procurement" Award
Innovation Award Winner - Category 1	Presentation of winning initiative (15 min)
Innovation Award Winner - Category 2	Presentation of winning initiative (15 min)

4:45 - 5:30 p.m.	<b>Closing of Public Sessions</b>
Steven Griner, OAS	Technical Secretariat of the INGP / Political Affairs, OAS
Javier Dávila IDB	Office of Financial Management and Procurement, IDB
Leslie Harper IDB	Fiscal and Municipal Management Division, IDB
Ben Petrazzini, IDRC	Senior Program Specialist 'Support to Inclusive Growth', IDRC
Yokasta Guzmán	General Director of Public Procurement, Dominican Republic

## Agenda

### XI Annual Conference on Government Procurement in the Americas -Sustainable Public Procurement-

**Private INGP Member Sessions**  
**Santo Domingo, Dominican Republic**

Friday, October 30th 2015

<b>8:30 -8:45 a.m.</b>	<b>Opening remarks</b>
<b>Steven Griner, Technical Secretariat of the INGP, Coordinator of the e-Government Program, OAS</b>	<i>Quorum call</i>
<b>Yokasta Guzmán, President of the INGP</b>	<i>Welcome and announcement of Puerto Rico as a member of the INGP</i>
<b>8:45 -12:00 p.m.</b>	<b>Simultaneous Sub Regional Meetings: Presentation of country accomplishments and identification of the needs and common challenges. Internal Inquiry Process for electing their representative before the INGP Executive Committee. 2014-2016.</b>
<b>Moderator: Cheryl Mathurin, St. Lucia</b>	<i>Caribbean Region</i>
<b>Moderator: Magali Rojas, Perú</b>	<i>South America</i>
<b>Moderator: Edelmira de Molina, El Salvador</b>	<i>Central America and Mexico</i>
	<b>Coffee available during sessions</b>
<b>12:00-1:00 p.m.</b>	<b>Lunch</b>
<b>1:00 - 3:00 p.m.</b>	<b>Report of 2014-2015 activities, and presentation of initiatives to support the INGP</b>
<b>Steven Griner</b>	<i>Activities Report presentation 2014-2015</i>
	<i>INGP Statutes</i>
<b>Sub Regional Representatives</b>	<i>Country achievements by sub region (60 min)</i>
<b>International organizations (45 min)</b>	<i>INGP Initiatives Presentation (45 min)</i>
<b>3:00 -3:15 p.m.</b>	<b>Coffee Break</b>
<b>3:15 -3:45 p.m.</b>	<b>Election of the INGP Executive Committee 2015-2016 and Host of the XII Annual Conference INGP 2016</b>
<b>Moderator: Steven Griner</b>	<i>INGP Technical secretariat / Coordinator of the e-Government Program, OAS</i>
<b>3:45 -5:45 p.m.</b>	<b>Identification of needs of the members of the INGP and planning of Activities 2015-2016</b>
<b>Moderator: Steven Griner</b>	<i>INGP Technical secretariat / Coordinator of the e-Government Program, OAS</i>
<b>Elected INGP President</b>	<i>Annual Work Plan 2015-2016</i>
	<i>Feedback from country members 2015-2016</i>
<b>5:45 -6:00 p.m.</b>	<b>Closing of Private Session - XI INGP Annual Conference</b>
	<i>Remarks from the INGP Elected President 2015-2016</i>
<b>Steven Griner</b>	<i>Remarks from the INGP Technical Secretariat</i>